

AUTUMN 2026 COURSES	GRADES
Semester times Bachelor's studies: August 31-December 19 Master's studies: August 21-December 19 Examination session for Bachelor's and Master's studies: January 2-16	Grading system In Estonia there are two systems: differentiated (A, B, C, D, E, F) and non-differentiated (pass/fail). Both are equal and used at EBS. More information can be found here: https://students.ebs.ee/academic-regulations/organisation-of-assessment/ NB! Grading type is decided by the lecturer before the start of the course!
<p>Criteria</p> <p>Bachelor level students can only take Bachelor level courses. Master level students can take Bachelor and Master level courses. Exchange students are allow to take only the courses from the list.</p>	

Code	Study level	Form of study	Course name	Major/Module	ECTS	ac/h contact	Group 1	Group 2	Group 3	Lecturer	Comments	Additional comments
LAN1020	Bachelor's studies	Full-time study	English for Economics		3	24	IntBBA-25A		Erasmus	Ülle Raid Anne Lehtmees		
LAN1020	Bachelor's studies	Full-time study	English for Economics		3	24		IntBBA-25B	Erasmus	Ülle Raid Anu Lehing		
BUS155	Bachelor's studies	Full-time study	Business and Economic Environment		3	24	IntBBA-26A		Erasmus	Camila Niño Fernandez		
MAN118	Bachelor's studies	Full-time study	Management and Organisational Behaviour		6	48	IntBBA-26A		Erasmus	Ester Eomois Mari Kooskora		
MAN122	Bachelor's studies	Full-time study	Learning to Learn and Work Professionally		3	16	IntBBA-26A		Erasmus	Henri Lindal		
LAN182	Bachelor's studies	Full-time study	English for Management		3	24	IntBBA-26A		Erasmus	Anne Lehtmees Anu Lehing		
LAN182	Bachelor's studies	Full-time study	English for Management		3	24		IntBBA-26B	Erasmus	Anne Lehtmees Ülle Raid		
FIN152	Bachelor's studies	Full-time study	Understanding Financial Statements		6	48	IntBBA-26A		Erasmus	Aet Toots		
MAT108	Bachelor's studies	Full-time study	Business Mathematics and Statistics		6	48	IntBBA-26A		Erasmus	Faisal Mohammed		
MAR103	Bachelor's studies	Full-time study	Principles of Marketing		6	48	IntBBA-26A		Erasmus	Riina Koris		
SUS714	Master's studies	Session-based study	Business in Times of Sustainability Crisis	Sustainable and Green Transition: Strategies, Practices and Resource Management	5	24	MA-25	MBA2a-25	Erasmus	Aleksandra Kekkonen	Pre-requirement: minimum 3 years of work experience as a manager, send CV or any other proof to helena-grethel.kask@ebs.ee to get the first approval.	Individual courses cannot be taken separately; the full microdegree programme must be chosen.
SUS720	Master's studies	Session-based study	Building Sustainable Business Strategy	Sustainable and Green Transition: Strategies, Practices and Resource Management	5	24	MA-25	MBA2a-25	Erasmus	Natalja Piiskoppel	Pre-requirement: minimum 3 years of work experience as a manager, send CV or any other proof to helena-grethel.kask@ebs.ee to get the first approval.	Individual courses cannot be taken separately; the full microdegree programme must be chosen.
SUS721	Master's studies	Session-based study	The Energy Industry and Its Impact on Business Sustainability	Sustainable and Green Transition: Strategies, Practices and Resource Management	5	24	MA-25	MBA2a-25	Erasmus	Renato Sydler	Pre-requirement: minimum 3 years of work experience as a manager, send CV or any other proof to helena-grethel.kask@ebs.ee to get the first approval.	Individual courses cannot be taken separately; the full microdegree programme must be chosen.
MBA715	Master's studies	Session-based study	Capstone I: Digital product strategy	Digital Product Discovery and Strategy	5	24	DPM-26	MA-25	MBA2a-25 Erasmus	Marko Rillo Mart Kikas		Individual courses cannot be taken separately; the full microdegree programme must be chosen.
DIG707	Master's studies	Session-based study	Digital Product Management Self-Discovery and Leadership	Digital Product Discovery and Strategy	4	12	DPM-26	MA-25	MBA2a-25 Erasmus	Anna-Liisa Reinson Marko Rillo		Individual courses cannot be taken separately; the full microdegree programme must be chosen.
DIG708	Master's studies	Session-based study	Research, Market Analysis, Problem Validation and Strategic Positioning	Digital Product Discovery and Strategy	6	36	DPM-26	MA-25	MBA2a-25 Erasmus	Mart Kikas		Individual courses cannot be taken separately; the full microdegree programme must be chosen.
DIG709	Master's studies	Session-based study	User Research and User Requirements Analysis	Digital Product Design & Development	2	8	DPM-26	MA-25	MBA2a-25 Erasmus	Martin Maduka Ejeagwu Marko Rillo		Individual courses cannot be taken separately; the full microdegree programme must be chosen.
DIG710	Master's studies	Session-based study	User Experience (UX) Design	Digital Product Design & Development	3	16	DPM-26	MA-25	MBA2a-25 Erasmus	Tanel Kärp Marko Rillo		Individual courses cannot be taken separately; the full microdegree programme must be chosen.
DIG711	Master's studies	Session-based study	AI-based Agile Product Development Methodologies	Digital Product Design & Development	5	24	DPM-26	MA-25	MBA2a-25 Erasmus	Kei Olbrei Marko Rillo		Individual courses cannot be taken separately; the full microdegree programme must be chosen.
MBA716	Master's studies	Session-based study	Capstone II: Digital product launch	Digital Product Design & Development	5	24	DPM-26	MA-25	MBA2a-25 Erasmus	Marko Rillo		Individual courses cannot be taken separately; the full microdegree programme must be chosen.
BUS726	Master's studies	Session-based study	Megatrends for Business Innovation		6	32	MA-26		Erasmus	Meelis Kitsing		
MAN7005	Master's studies	Session-based study	Corporate Strategy		6	32	MA-26		Erasmus	Marge Täks		
MAN7006	Master's studies	Session-based study	Corporate Governance		3	16	MA-26		Erasmus	Kaarel Ots		

FIN728	Master's studies	Session-based study	Financial Performance Management		6	32	MA-26		Erasmus	Alvin Kamienski	
MAR735	Master's studies	Session-based study	Strategic Marketing		3	16	MA-26		Erasmus	Katri Kerem	
MET725	Master's studies	Session-based study	Data Analysis for Business Consulting (Quantitative)		6	32	MA-26		Erasmus	Niveditha Pankova	
MAN723	Master's studies	Session-based study	Strategic Management and Innovation		6	32	MBA2a-26		Erasmus	Marko Rillo	Pre-requirement: minimum 3 years of work experience as a manager, send CV or any other proof to helena-grethel.kask@ebs.ee to get the first approval.
MAN724	Master's studies	Session-based study	Managing People and Organisations		6	32	MBA2a-26		Erasmus	Piret Masso	Pre-requirement: minimum 3 years of work experience as a manager, send CV or any other proof to helena-grethel.kask@ebs.ee to get the first approval.
MAN736	Master's studies	Session-based study	Leadership and Ethics		3	16	MBA2a-26		Erasmus	Jukka Veikko Milkinen	Pre-requirement: minimum 3 years of work experience as a manager, send CV or any other proof to helena-grethel.kask@ebs.ee to get the first approval.
FIN714	Master's studies	Session-based study	Corporate Finance		6	32	MBA2a-26		Erasmus	Valeria Kiisk	Pre-requirement: minimum 3 years of work experience as a manager, send CV or any other proof to helena-grethel.kask@ebs.ee to get the first approval.
FIN754	Master's studies	Session-based study	Financial and Managerial Accounting		6	32	MBA2a-26		Erasmus	Aet Toots Urmas Kaarlep	Pre-requirement: minimum 3 years of work experience as a manager, send CV or any other proof to helena-grethel.kask@ebs.ee to get the first approval.
MAR735	Master's studies	Session-based study	Strategic Marketing		3	16	MBA2a-26		Erasmus	Nilay Rammul	Pre-requirement: minimum 3 years of work experience as a manager, send CV or any other proof to helena-grethel.kask@ebs.ee to get the first approval.
ECO132	Bachelor's studies	Full-time study	Macroeconomics		3	30	IntBBA-25A		Erasmus	Camila Niño Fernández	
FIN107	Bachelor's studies	Full-time study	Finance Ethics and Law	Finance and Accounting	3	32	IntBBA-25A	IntBBA-25B	Erasmus	Juan Saenz Diez Felipe Mohando	
FIN114	Bachelor's studies	Full-time study	Investment Management	Finance and Accounting	3	32	IntBBA-25A		Erasmus	Juan Saenz Diez	
FIN147	Bachelor's studies	Full-time study	Financial Communication	Finance and Accounting	3	24	IntBBA-25A		Erasmus	Aet Toots	
FIN163	Bachelor's studies	Full-time study	Personal Finance		3	24	IntBBA-25A		Erasmus	Juan Saenz Diez	
FIN165	Bachelor's studies	Full-time study	Financial Reporting	Finance and Accounting	6	48	IntBBA-25A		Erasmus	Aet Toots	
FIN166	Bachelor's studies	Full-time study	Corporate Finance	Finance and Accounting	3	24	IntBBA-25A		Erasmus	Taivo Reimal	
MAR122	Bachelor's studies	Full-time study	Service Design and Design Thinking	Marketing and Communication	6	48	IntBBA-25A	IntBBA-25B	Erasmus	Kadi Kivirand	
MAR131	Bachelor's studies	Full-time study	Marketing Communication	Marketing and Communication	3	24	IntBBA-25A	IntBBA-25B	Erasmus	Scott Abel	
MAR140	Bachelor's studies	Full-time study	Consumer Behaviour	Marketing and Communication	3	24	IntBBA-25A	IntBBA-25B	Erasmus	Nilay Rammul	
SOC148	Bachelor's studies	Full-time study	Individual in Society	Marketing and Communication	3	24	IntBBA-25A	IntBBA-25B	Erasmus	Scott Abel	
MET106	Bachelor's studies	Full-time study	Research Design		3	20	IntBBA-25A		Erasmus	David McBee	
FIN173	Bachelor's studies	Full-time study	Financial and Managerial Accounting		6	48	BPM-26		Erasmus	Aet Toots	
MAN163	Bachelor's studies	Full-time study	Learning to Learn and Work Professionally		6	32	BPM-26		Erasmus	Henri Lindal	
LAN182	Bachelor's studies	Full-time study	English for Management		3	24	BPM-26		Erasmus	Anne Lelumees	
MAT108	Bachelor's studies	Full-time study	Business Mathematics and Statistics		6	48	BPM-26		Erasmus	Indrek Kald	
MAR154	Bachelor's studies	Full-time study	Foundations of Marketing and Product Development		6	48	BPM-26		Erasmus	Kadi Kivirand	
MAN118	Bachelor's studies	Full-time study	Management and Organisational Behaviour		6	48	BPM-26		Erasmus	Piret Masso	
MAR153	Bachelor's studies		Growth Hacking with AI		3		IntBEB-24 IntBEB-25 IntBEB-26 IntBBA-24	BEB-24	KBE-24 Erasmus	Won Kim	
LAN4009	Bachelor's studies		Spanish for Beginners		3	30	IntBEB-26 IntBBA-24		KBE-24 Erasmus	Tiia Reimal	
LAN4012	Bachelor's studies		Pre-Intermediate Spanish Course		3	30	IntBEB-26 IntBBA-24		KBE-24 Erasmus	Tiia Reimal	
LAN416	Bachelor's studies		Business Communication		3	24			KBE-24 Erasmus	Anne Lelumees	
BUS123	Bachelor's studies		Why start-ups fail?!		3	16	IntBEB-24 IntBBA-24		Erasmus	Henri Lindal	
SOC152	Bachelor's studies		Media Literacy		3	16	IntBEB-24 IntBEB-25		KBE-24 Erasmus	Scott Abel	
MAN495	Bachelor's studies		Crisis Management		6	32		BEB-24	KBE-24 Erasmus	Scott Abel	
ECO141	Bachelor's studies		Economics beyond business: unexpected applications		3	24	IntBEB-24 IntBBA-24	BEB-24	Erasmus	Camila Niño Fernandez	
ECO125	Bachelor's studies		Development Economics		3	24	IntBEB-24 IntBBA-24	BEB-24	Erasmus	Camila Niño Fernandez	
ECO150	Bachelor's studies		Trade in the Global Economy		3	24	IntBEB-24 IntBBA-24	BEB-24	Erasmus	Niveditha Prabakaran Camila Niño Fernandez	
DIG107	Bachelor's studies		General AI literacy		3	20	IntBEB-24 IntBBA-24	BEB-24	KBE-23 Erasmus	Annika Kaabel Sirle Lumi	
MAN167	Bachelor's studies		Design Thinking		3	24	IntBEB-24 IntBBA-24	BEB-24	Erasmus	Kaie Koppel	

ECO137	Bachelor's studies		Circular Economy		3	24	IntBEB-24 IntBBA-24	BEB-24	Erasmus	Aleksandra Kekkonen and PhD students	
MAR148	Bachelor's studies		Personal Branding		3	16	IntBBA-24	BEB-24	KBE-23 KBE-24 Erasmus	Olesja Saue	
FIN179	Bachelor's studies		Practical Investing		3	24	IntBEB-25 IntBEB-24		Erasmus	Randy Padar	
MAN153	Bachelor's studies		The Empowered Leader		3	16	IntBEB-24 IntBBA-24		Erasmus	Liina Reimann	
MAN196	Bachelor's studies		Innovation in People Management		3	24	IntBEB-24 IntBBA-24	BEB-24	Erasmus	Annika Kaabel	
MAN117	Bachelor's studies		Woman in Leadership		3	16	IntBEB-24 IntBBA-24	BEB-24	KBE-23 KBE-24 Erasmus	Ester Eomois	
DIG103	Bachelor's studies		AI Literacy, Tools and Skills for Business Leaders		3	16	IntBEB-24 IntBBA-24	BEB-24	Erasmus	Reigo Kimmel	
BUS170	Bachelor's studies		Business, Technology, Society		6	48	IntBEB-24 IntBBA-24		Erasmus	Hira Wajahat Malik	
DIG105	Bachelor's studies		Digital Product Development and Prototyping		6	32	IntBEB-24 IntBBA-24		Erasmus	Marko Rillo Kei Olbrei	
MAR142	Bachelor's studies		Tourism Industry and Marketing		3	20	IntBEB-24 IntBBA-24	BEB-24	KBE-24 Erasmus	Jeff Jarvis	
SOC164	Bachelor's studies		Social networks		3	24	IntBEB-24 IntBBA-24	BEB-24	Erasmus	David McBee	
SOC170	Bachelor's studies		Brain Games in Decision Making - Prejudices, Fears and Misperceptions and Overcoming Them		3	16	IntBEB-24 IntBEB-25 IntBBA-24	BEB-24	Erasmus	Hona Nurmela	
MAN170	Bachelor's studies		Business Presenting and Public Speaking		3	16	IntBEB-26		Erasmus	Janis Vanags	
BUS494	Bachelor's studies		Business Continuity		3	16			KBE-23 KBE-24 Erasmus	Janis Vanags	